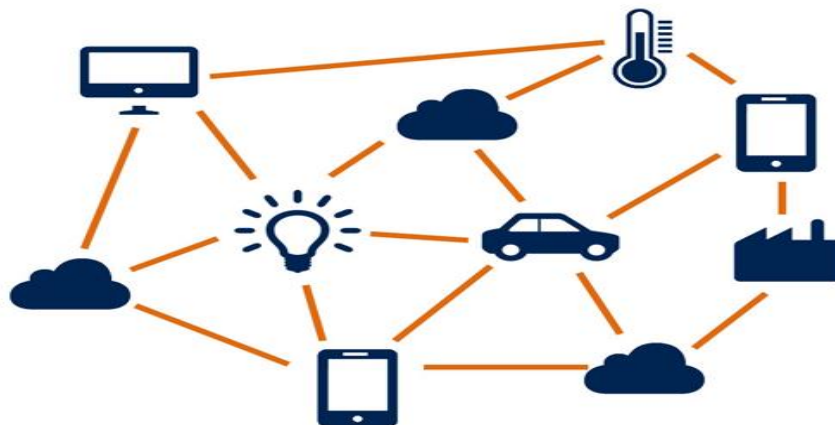# VERICOM NETWORKS LIMITED (K) COMPANY PROFILE

CONNECTING THE WORLD ONE DEVICE AT A TIME

WHO WE ARE

We are a technology service provider with a specialization in delivery of solutions through machine to machine technology. We as well leverage the internet of things and M2M technologies to provide our customers with automation and monitoring solutions customized to address their most critical operational and asset management challenges.
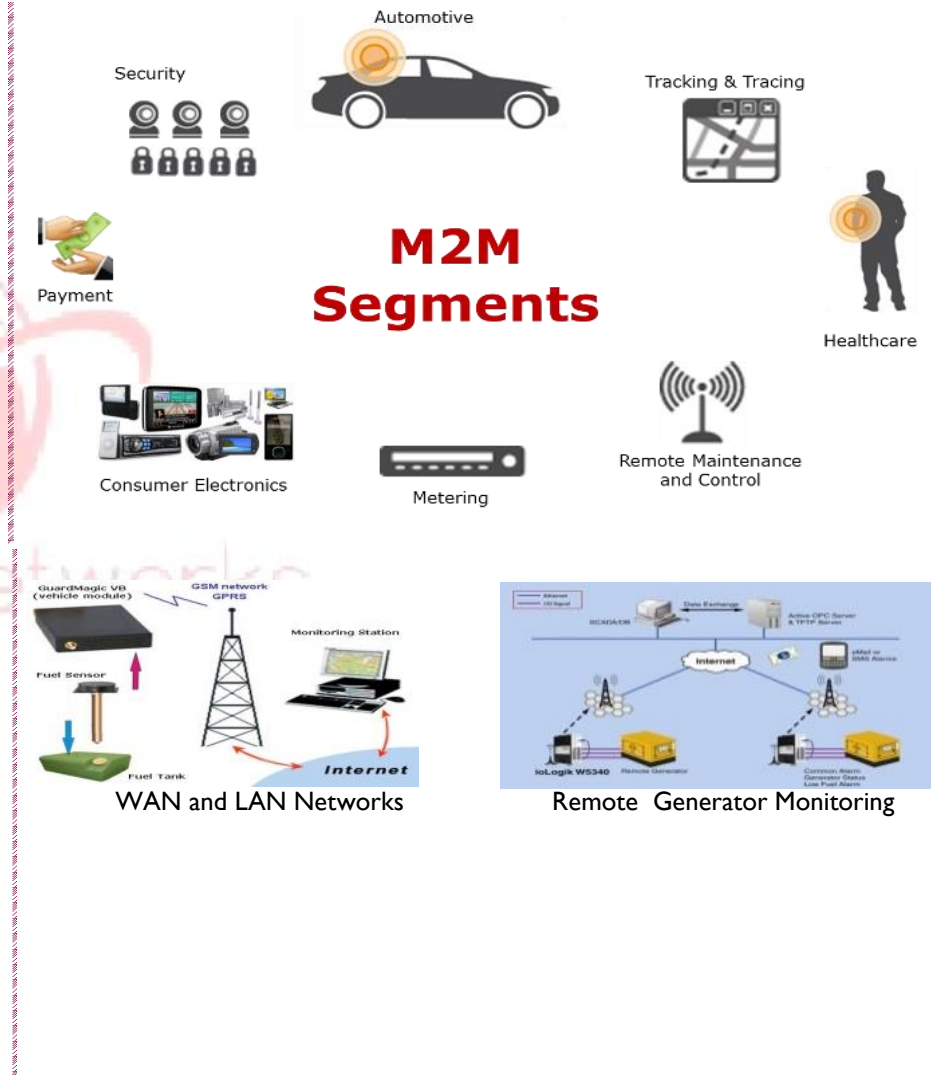
WHAT DRIVES US

We as a solutions provider dedicate our time, resources and expertise to deliver solutions geared towards enhancing growth, profitability and productivity within our customers' organizations.

We believe that by optimizing our customers' profit generating capabilities we in turn are able to achieve our own profitability.

WHAT WE DO

Vericom networks provides organizations with remote monitoring and management solutions to enable them keep track of their assets and operations by leveraging a combination of hardware, software and global positioning systems.

Through machine to machine technology we are able to facilitate monitoring and management platforms that as well provide analytics critical to business decision making.

Automotive

Security

Tracking & Tracing

Payment

M2M Segments

Healthcare

Consumer Electronics

Metering

Remote Maintenance and Control

WAN and LAN Networks

Remote Generator Monitoring

Our products

DIESEL GENERATOR MONITORING

With our diesel generator monitoring solutions our customers are able to remotely monitor the below key elements of diesel generators
- Fuel consumption   -Run time
- Fuel theft   -Load generated
- Engine parameters   -Fuel refills
- Camera images of activities onsite   -Engine faults
- Mains ON/OFF   - Fuel storage

This ensures that our customers are able to keep track of their power related operational expenses, reduce theft of resources and misuse of critical assets.
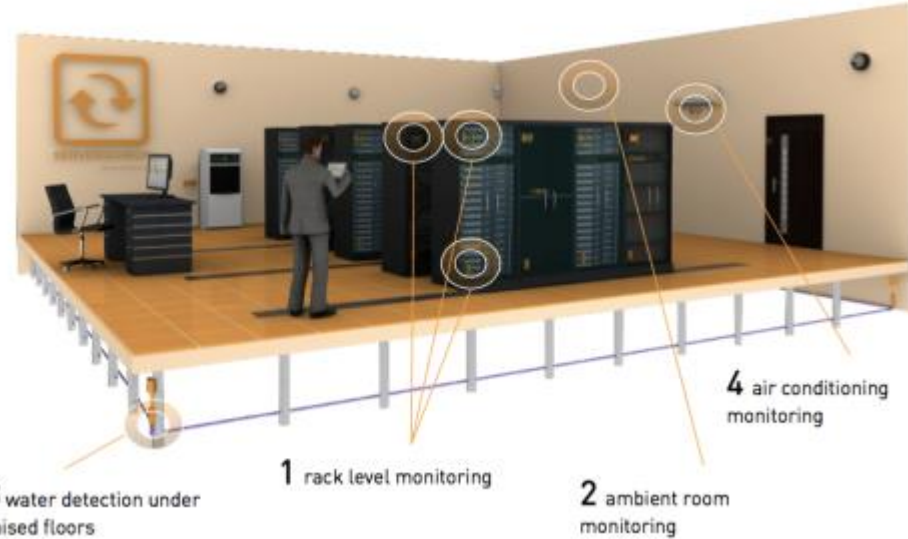
ENVIROMENTAL MONITORING

Data centres are critical assets for the optimum operations of many organizations and as such it is critical that all factors that contribute to the continuous uptime of the data centres are always monitored and managed.

We provide our customers with an integrated solution that enables the monitoring of critical aspects of the data centre such as
- Temperature   -Water flooding
- Humidity   - Power availability
- Air con performance

We have partnered with server check a world class leader in environmental monitoring to provide the best solution.

4 air conditioning monitoring

3 water detection under raised floors

1 rack level monitoring

2 ambient room monitoring

GRID POWER MONITORING

Through a partnership with Zohocorp a subsidiary of WebNMS, we provide national power grid monitoring solution that enables power generating organizations to monitor the whole power flow infrastructure from the power generation sites up to the end consumer.

The solution dubbed WEBNMS has been designed to empower organizations to better manage their infrastructure as well as keep track of their consumption related revenues.

We strive to provide better service uptime while increasing revenue and reducing operational expenses.

SMART UPS MONITORING

Our UPS Monitoring solution Gain insights into metrics like input/output volt, remaining battery statistics and remaining hours to run with both SNMP and Modbus. Reports on the health of facility-critical devices and provides information on power, temperature, humidity, and battery life. Its customizable notification and threshold validation functions allow users to focus on active alarms that need to be attended to immediately, thus enabling the effective and efficient use of support personnel. The system sends alerts which can be customized and configured in the web UI for ease of use. The alerts are sent in SMS and Email.

Basic Layout
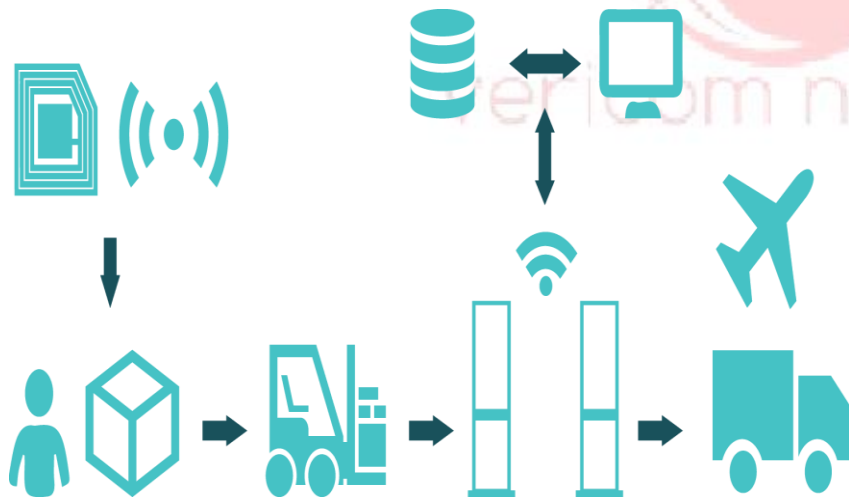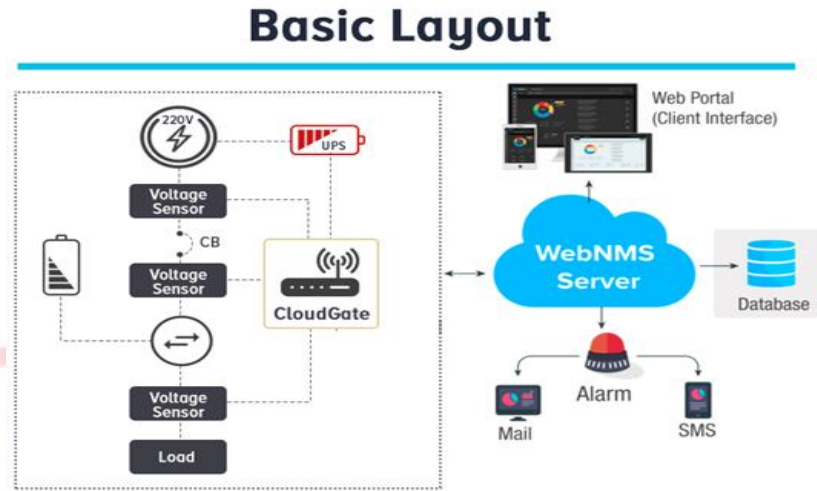
MOBILE ASSET TRACKING

We understand that your capability as a business to keep track of non-disposable assets and stock is critical to your ability to generate revenue and as such we endeavoured to provide a comprehensive RFID/GPS driven solution that empowers organizations to keep track of their assets/stock at every critical point within the supply chain.

Through a partnership with visibility limited we are able to ensure that our customers do not loose critical assets or stock as they transverse their supply chain. We as well empower our customers to leverage the same system to keep track of their supply chain's revenue generating capabilities and identify any loss of revenue loop holes caused by misappropriation or theft of assets/stock.

FUEL DELIVERY MONITORING

We are working with AdaptFMS to offer a robust solution that monitors and reports all fuel deliveries to gas stations. We deploy flow meter that will accurately measure the fuel being dispensed from the trucks to the storage tanks at the gas stations. We also install electronic gauge that records levels in the tanks at all time. All these information is then sent to a centralized server (Cloud based) where the users can access it at any time. This information is thereafter used to generate reports that are used by management to make critical decisions.

1	2	3	4
How much fuel has been delivered	How much fuel is in storage	How much fuel is being dispensed per day/week/month	Detailed analytics to reduce costs and improve productivity

We measure all deliveries to site by keeping track of:
- who delivered the fuel and when
- how much they delivered
- which tank received the delivery.

We measure all fuel and other bulk liquids stored on site for:
- each storage tank in all fuel farm tanks
- oil, lubricants, water, etc

We also measure fuel transfers.

We measure all fuel dispensed on site.
- we are able to tell how much has been dispensed at any time of the day and daily, weekly and monthly reports are available.
- we can tell which brand of fuel has been dispensed daily and which tank dispensed

We drive savings and productivity by providing:
- detailed tailored reports
- benchmarking
- continuous improvement services
- integration with other software.

COMMERCIAL TRUCKS CONSTRUCTION MACHINES MONITORING

Real-time continuous monitoring of heavy commercial machinery as it operates in the field. Our solution offers monitoring for the below:

- Travel hours   - Arm Movement
- Swing Movement   - Boom Movement
- RPM   - Hydraulic oil temperature
- Hydraulic oil pressure (forward/reverse)
- Engine oil pressure   - Geo fencing
- Engine oil level   - Digging hours
- Air filter status   - Maintenance schedule
- Engine runs hours/HMR - Fuel Consumption
- Radiator coolant level - Distance covered
- Number of trips made in a day

OUR PARTNERS

OUR CUSTOMERS

VERICOM NETWORKS MANAGEMENT TEAM

Alex Nyagah
Chief Executive Officer
Alex has more than 8 years' experience in solution design, pricing, project management and solutions deployment. He has worked with global technology leaders such as Vodacom business Africa, Liquid telecom and SITA. Some of the roles he has been tasked with includes MPLS design and implement for clients, design and documentation for solutions and market research solution placement with consumers. At Vericom Networks Ltd Alex responsibility is to derive company strategy, provide leadership, guide the team in solution development and implementation, and conclude partner relationships and contracts.

George Muturi
Director, Product development and service management
George has more than 5 years' experience in service management and has worked with global technology leaders such as Vodacom business Africa and Resolution Health. George was tasked with ensuring customer support both off and on site was done and in Resolution health he is tasked with the network security for all users both internal and external. At Vericom Networks Ltd, has been tasked with the development and testing of solutions geared towards elevating various operational challenges faced by the industries we serve. He is as well responsible for ensuring that all deployed services perform up to the agreed standards and all incidences are addressed in line with the pre-set service levels.
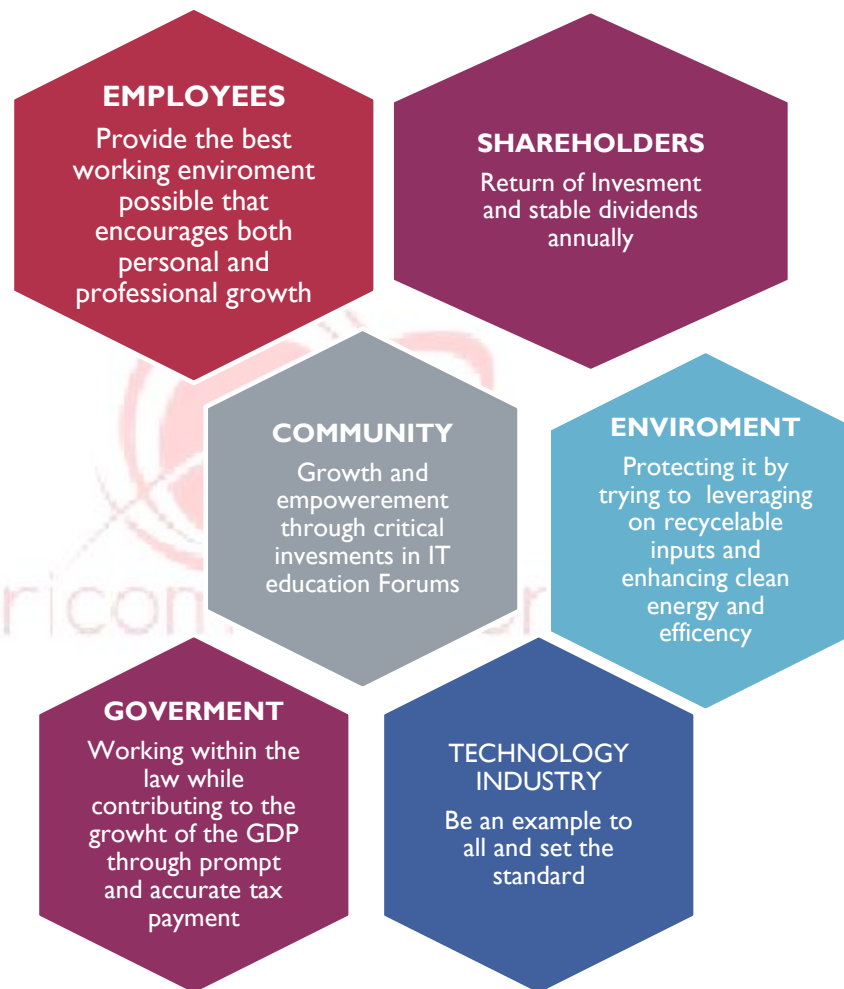
Ann Ngari
Finance Director
Ann has a strong back ground in both Audit and Finance having worked as a consultant in various companies in Kenya for over 8 years. Ann was tasked in providing leadership and direction to finance administration staff, ensuring company liquidity and profit planning for the company. In Vericom she is in charge of all finance and accounting responsibility assisted by a team of accountants. She is tasked with ensuring company Liquidity at all time, profit planning by ensuring all the solutions are managed and priced appropriately and offering financial and accounting advice to the board of management. She is also required to keep accurate accounting records by conducting financial analysis and preparing training and development opportunities to the team.

Elizabeth Moki
Commercial Director
Mrs. Elizabeth Moki – Ombisi was appointed to the board in September 2016. She has over 15 years work experience, and has held several leadership positions working with multinationals and local companies in Kenya and East Africa (Airtel, Liquid Telecom and Wananchi group). She has a wealth of management experience with a blend of finance, strategy, sales and marketing expertise. Ms. Moki holds an MBA and Bsc International Business Administration from United States International University. At Vericom her mandate is commercial transformation, marketing management and strategic planning.

VERICOM STAKEHOLDER RESPONSIBILITY

EMPLOYEES
Provide the best working enviroment possible that encourages both personal and professional growth

SHAREHOLDERS
Return of Invesment and stable dividends annually

COMMUNITY
Growth and empowerement through critical invesments in IT education Forums

ENVIROMENT
Protecting it by trying to leveraging on recycelable inputs and enhancing clean energy and efficency

GOVERMENT
Working within the law while contributing to the growht of the GDP through prompt and accurate tax payment

TECHNOLOGY INDUSTRY
Be an example to all and set the standard

WE LOOK FORWARD TO PARTNERING WITH YOUR ORGANIZATION.

To learn more about what's happening behind the scenes of successful networking solutions and discover how we can help your company become a high performance business, please visit our website at www.vericom.co.ke or contact us at:

Tel: +254 724 11 53 53

Email: info@vericom.co.ke

Address: P.O. Box 44890 00100 Nairobi.

Location: 8th Floor, Victoria Towers, Upper hill, Nairobi, Kenya